



Predicting Pension Amount

Continuous benefit model with lifestyle-amount interactions

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Introducing the authors

Jibreel Ismail – Actuarial Consultant, Ad Res

- 2020 – NMG Consulting
- 2021 – Ad Res Advanced Reinsurance Services GmbH

Kai Kaufhold – Managing Director, Ad Res

- 1996 – Zurich Re (Cologne),
- 2000 – Manulife Reinsurance, Toronto, from 2003: Cologne
- 2011 – Ad Res Advanced Reinsurance Services GmbH

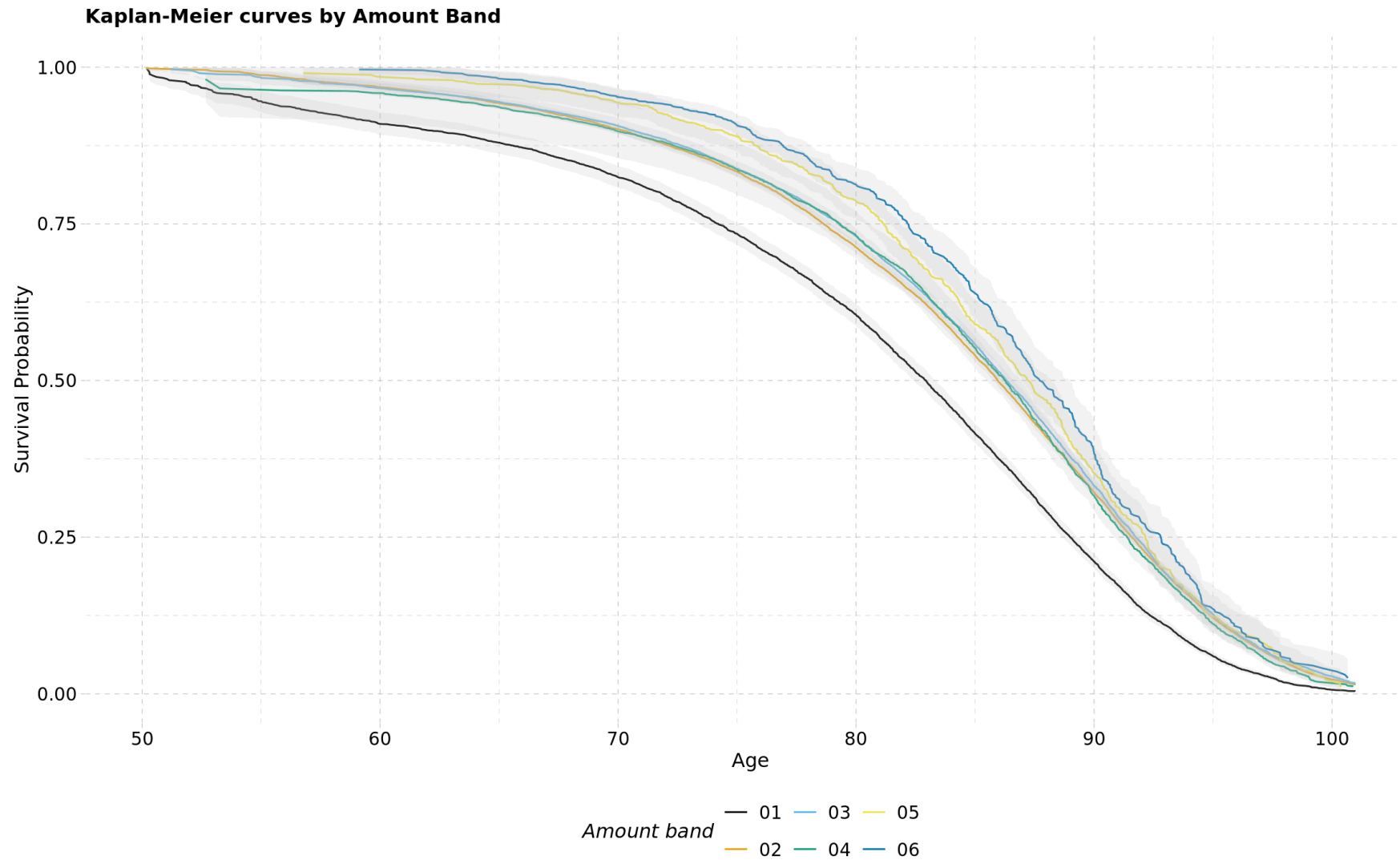
Stefan Ramonat – Principal, Mercer Canada

- 2010 – Morneau Shepell
- 2015 – Mercer Canada

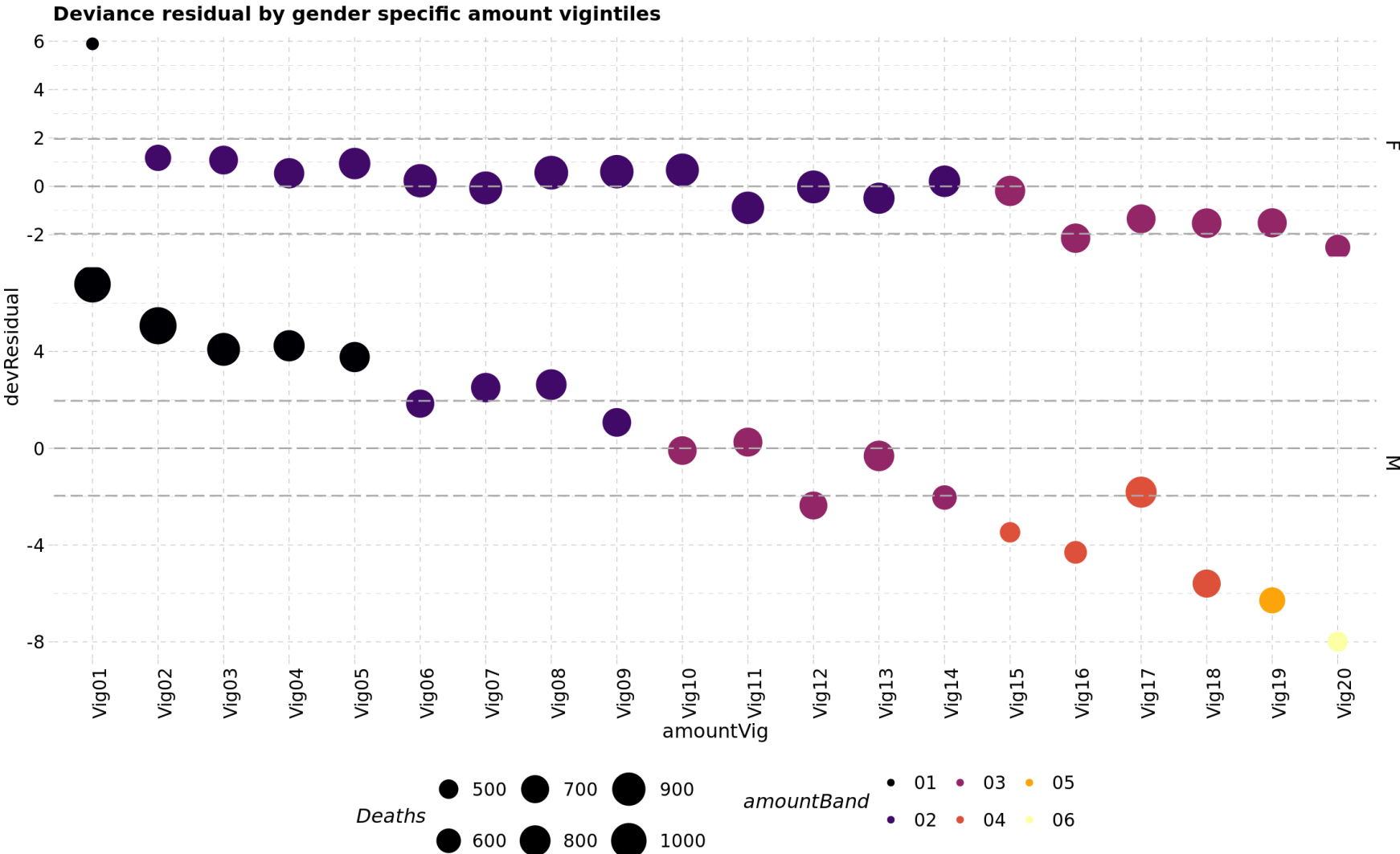
Agenda

- Motivation
 - Why predict pension amounts?
- Model
 - Hermite-spline hazards
- Data
 - Pension scheme data
- Results
 - Differentiating pension amount models
- Discussion
 - What's missing?

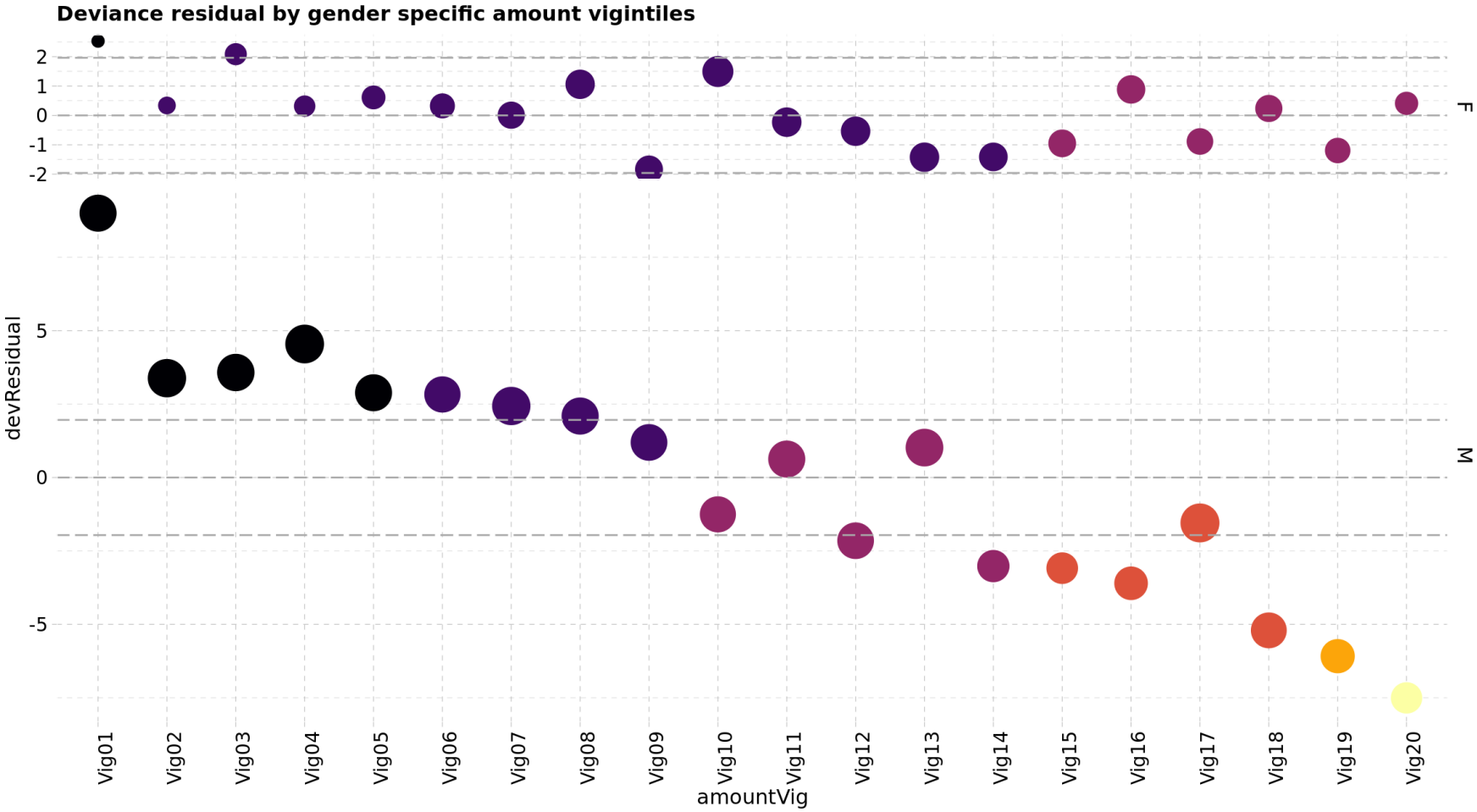
Survival curves by amount band



Amounts differentials very important



Amounts differentials for pensioners only

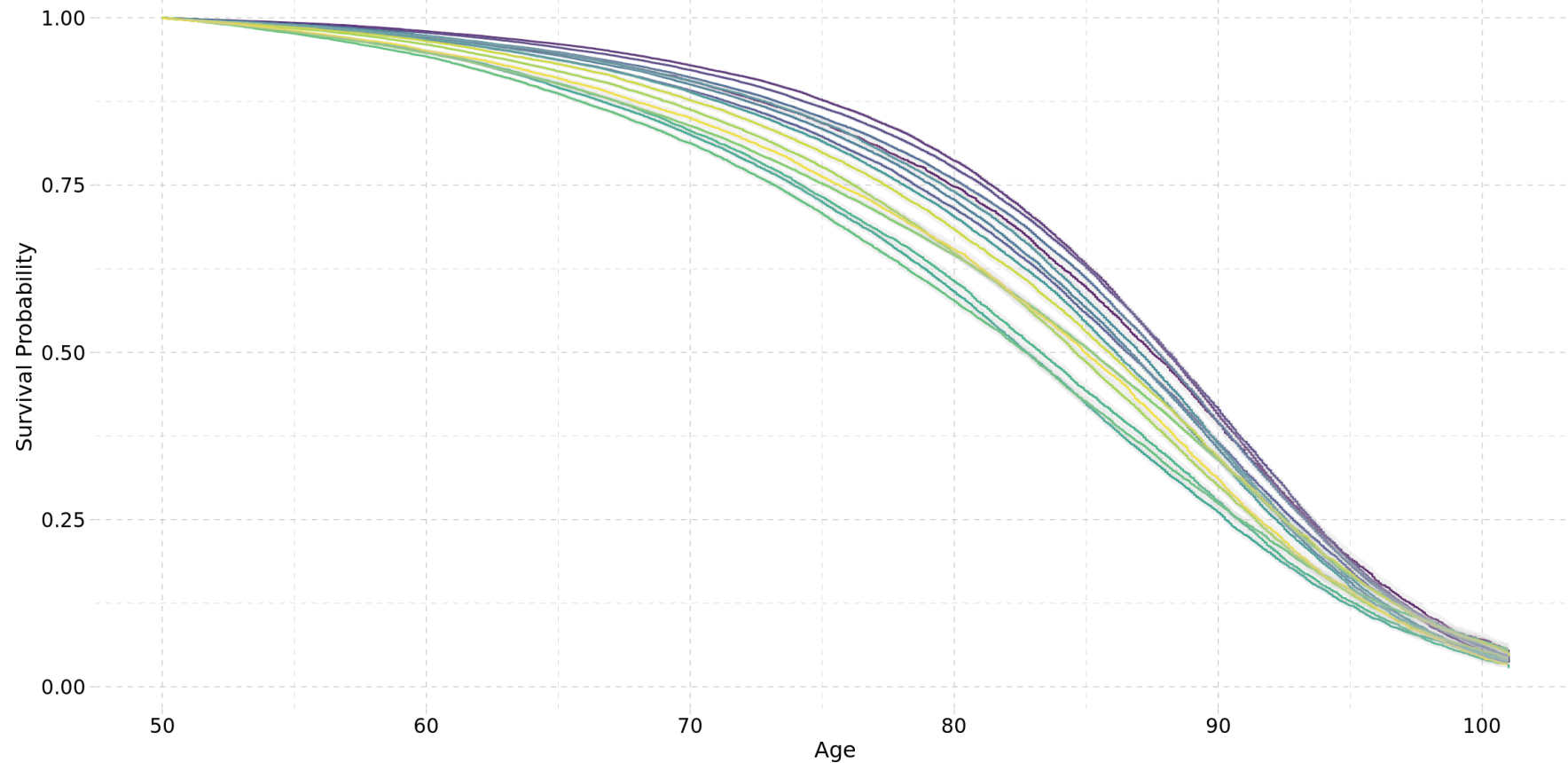


- Must control for**
- Gender
 - Surviving spouses
 - Ill-Health retirals

amountBand • 01 • 02 • 03 • 04 • 05 • 06 Deaths ● 200 ● 400 ● 600

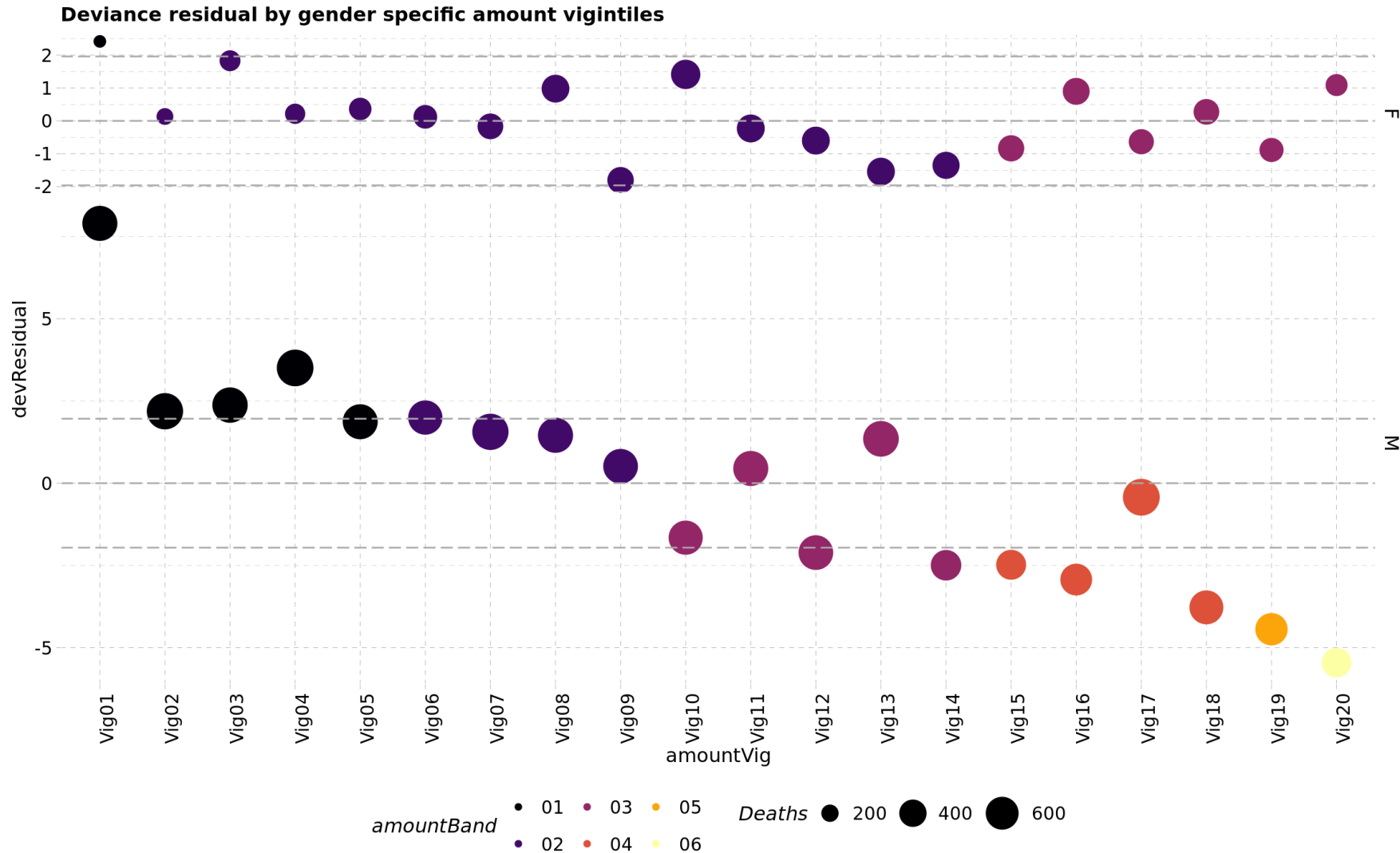
Postcodes are predictive, too.

Kaplan-Meier Curves by Last Postcode Lifestyle Group



Lifestyle group by last postcode
A D G J M
B E H K N
C F I L O

After controlling for Postcode Lifestyle



Motivation

- Mortality differentials by pension amount are unavoidable
- Differentials by pension amount are messy
- Do amount differentials vary by geo-demographic lifestyle group?
- Gaps in predictive power of pension amount:
 - Pension size band is flawed predictor
 - Salary & tenure
 - Multiple DB pension pots
 - Split between DC and DB (depends on age and retirement date)
- LexisNexis reference dataset without pension amount but postcode

Model Specification

Hermite-spline Hazard Rate Model with Interactions



Modelling Approach

1. Hermite-spline approach to modelling mortality hazard by age
2. Transform benefit amounts
3. Express mortality differential by amount as continuous function
 - Discount for benefit amounts $s > 0$

See Richards (2022), as well as previous presentation!

Hermite-splines for modelling mortality

$$\log(\mu_{x,y}) = \alpha h_{00}(t) + \omega h_{01}(t) + m_0 h_{10}(t) + \eta h_q(t) + \delta y$$

$$t = (x - x_0)/(x_1 - x_0)$$

$$h_{00}(t) = (1 + 2t)(1 - t)^2$$

$$h_{01}(t) = t^2(3 - 2t)$$

$$h_{10}(t) = t(1 - t)^2$$

$$h_q(t) = 16t^2(1 - t)^2$$

The coefficients each have an intuitive meaning:

α – describes the log mortality at beginning of age range x_0

ω – describes the log mortality at the end of the age range x_1

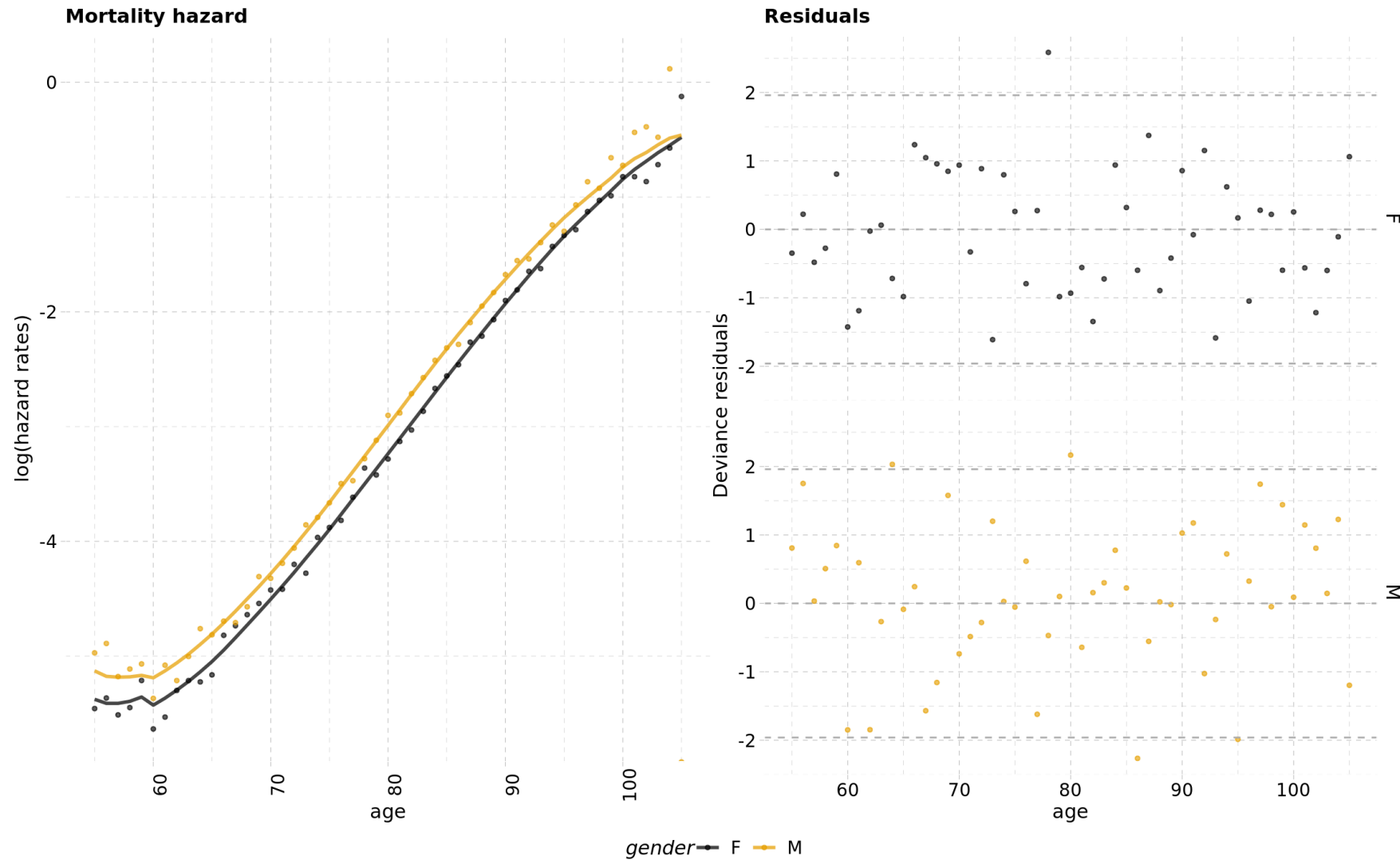
m_0 – describes the slope at the beginning of the age range x_0

η – influences the log mortality in the middle of the age range

δ – describes an age-independent trend by calendar time y

See Richards (2019) and Ramonat (2024)

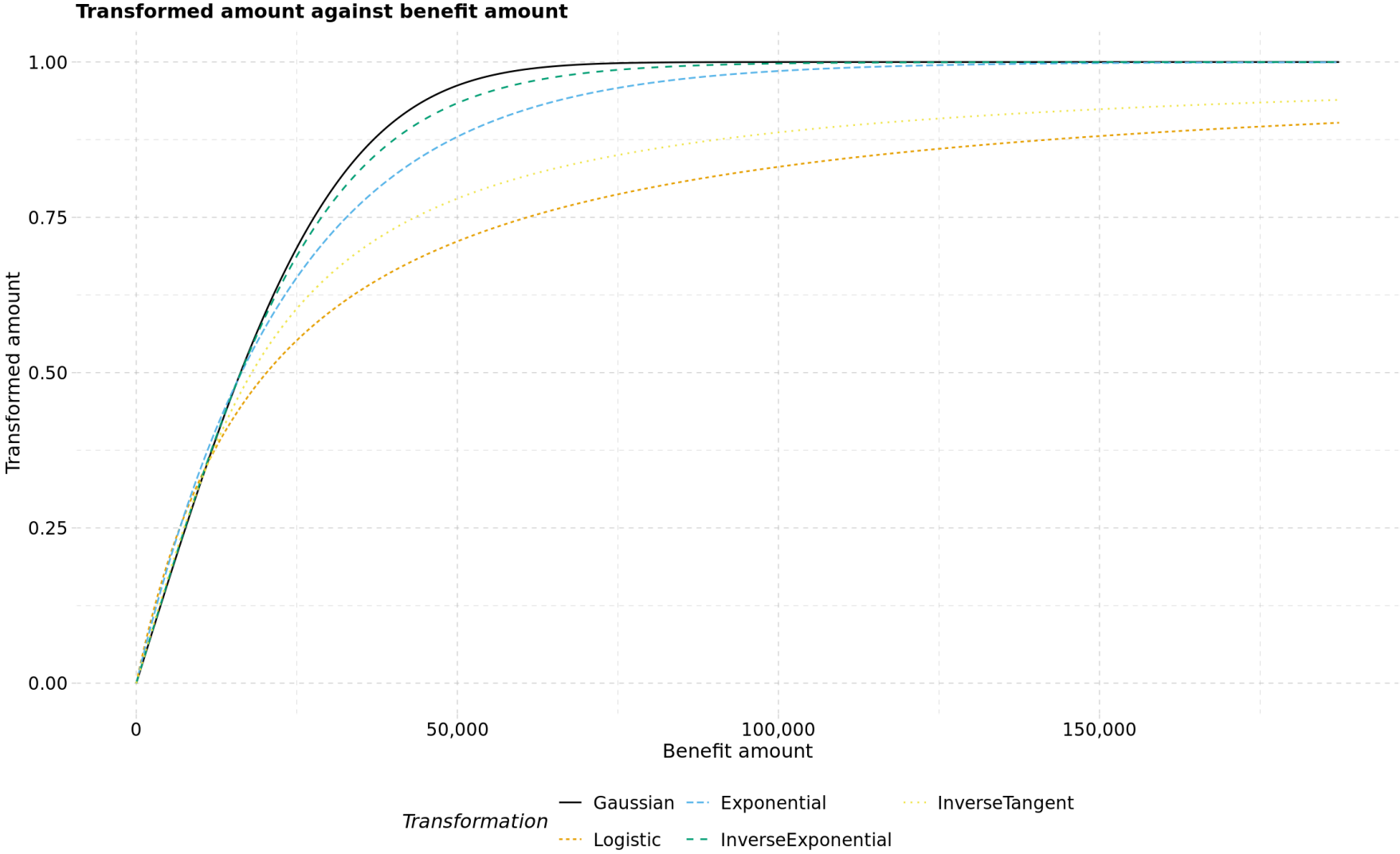
Captures age-shape of mortality



Transforming amounts

- Gaussian transform $\tau_1(\lambda_0, s) = 2\Phi(se^{\lambda_0}) - 1$
- Logistic transform $\tau_2(\lambda_0, s) = se^{\lambda_0} / (1 + se^{\lambda_0})$
- Exponential transform $\tau_3(\lambda_0, s) = 1 - \exp(-se^{\lambda_0})$
- Inverse exponential transform $\tau_4(\lambda_0, s) = 2(1 + \exp(-se^{\lambda_0}))^{-1} - 1$
- Inverse tangent transform $\tau_5(\lambda_0, s) = \frac{2}{\pi} \tan^{-1} se^{\lambda_0}$

Amount transforms



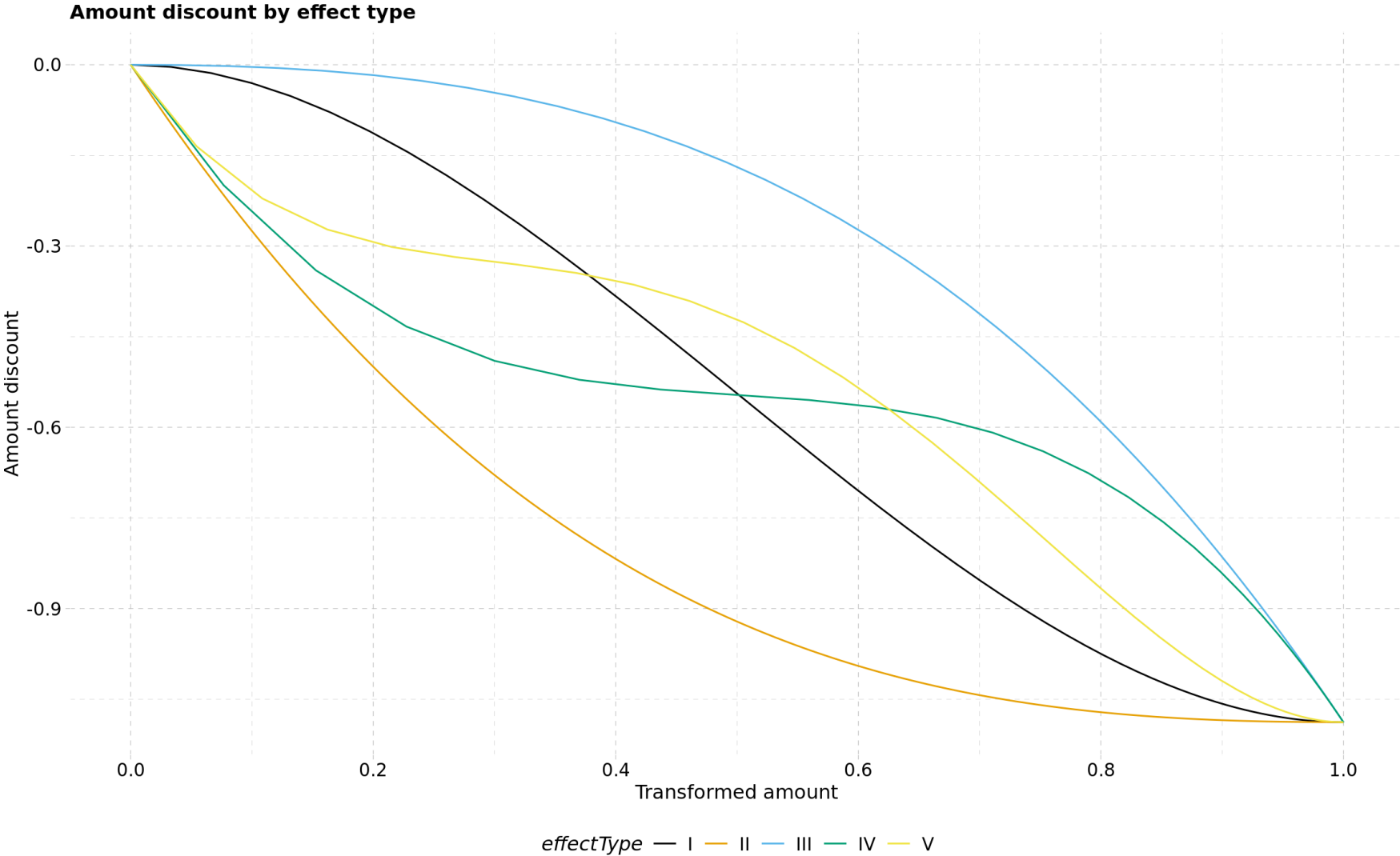
Modelling amounts continuously

$$\log(\mu_{x,y}^*) = \log(\mu_{x,y}) + v h_{01}(u) + n_0 h_{10}(u) + n_1 h_{01}(u)$$

Coefficients

- $u = \tau_i(\lambda_0, s)$ – transformed benefit amount s
- λ_0 – shape factor for benefit amount transformation τ_i
- v – ultimate mortality discount for “infinite” amount
- n_0 – slope at amount = 0
- n_1 – slope at ultimate amount

Amount discount functions





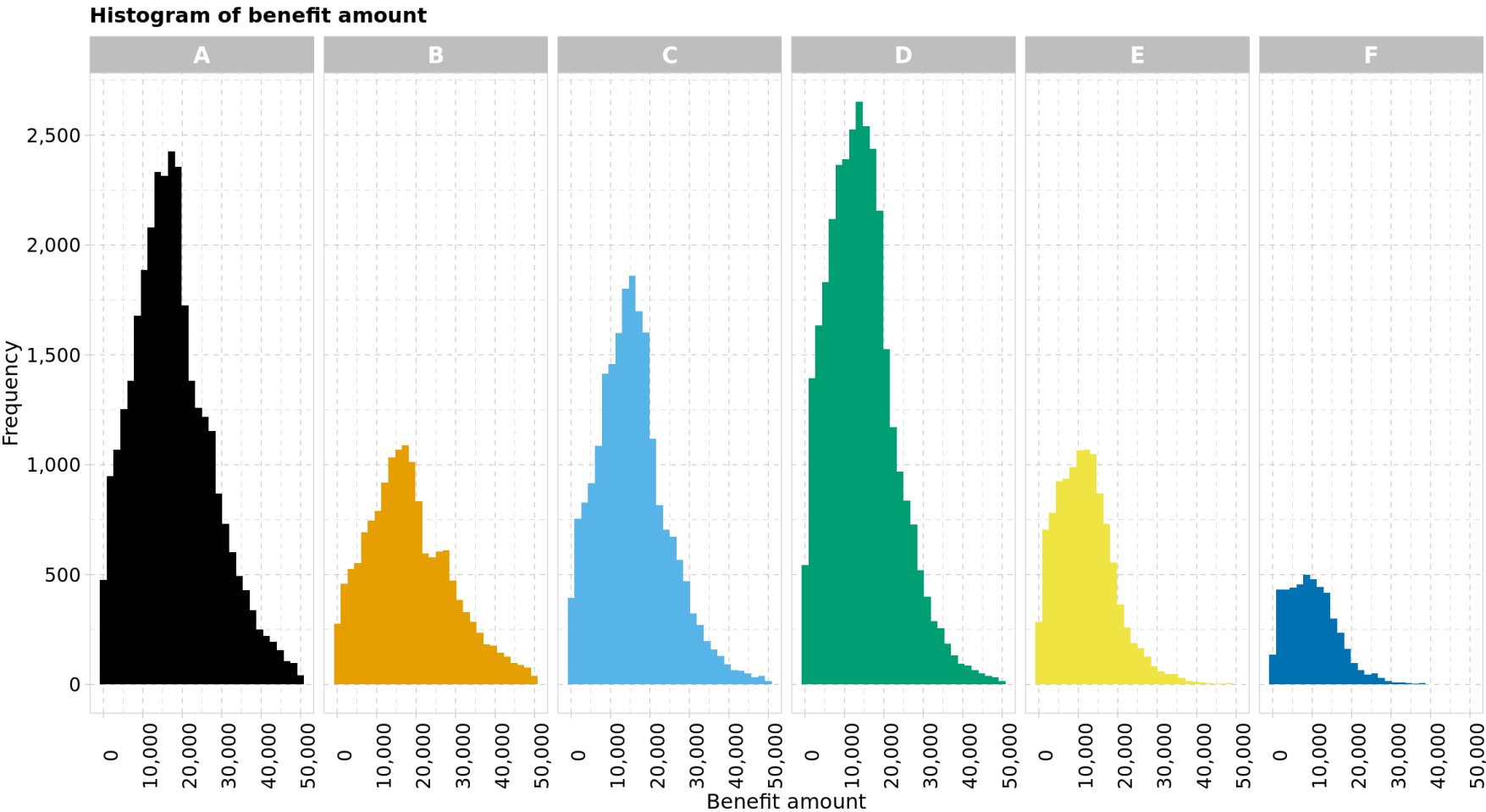
Let's talk about the data!

Individual-level mortality experience data from multiple pension schemes

Pension Scheme Data (for calibrating): Years 2015 – 2019, ages 50 – 100

Risk Group	Lives	Exposure	Deaths
All	171,823	729,972	19,935
Females	54,599	224,761	6,719
Males	117,224	505,211	13,216
Lifestyle Group A	45,667	197,941	4,958
Lifestyle Group B	21,835	92,813	2,032
Lifestyle Group C	30,924	131,076	3,084
Lifestyle Group D	47,463	199,660	5,742
Lifestyle Group E	18,189	76,349	2,712
Lifestyle Group F	7,745	32,133	1,407

Amount distributions by Lifestyle Group



lifestyleLastPC ■ A ■ C ■ E
 ■ B ■ D ■ F

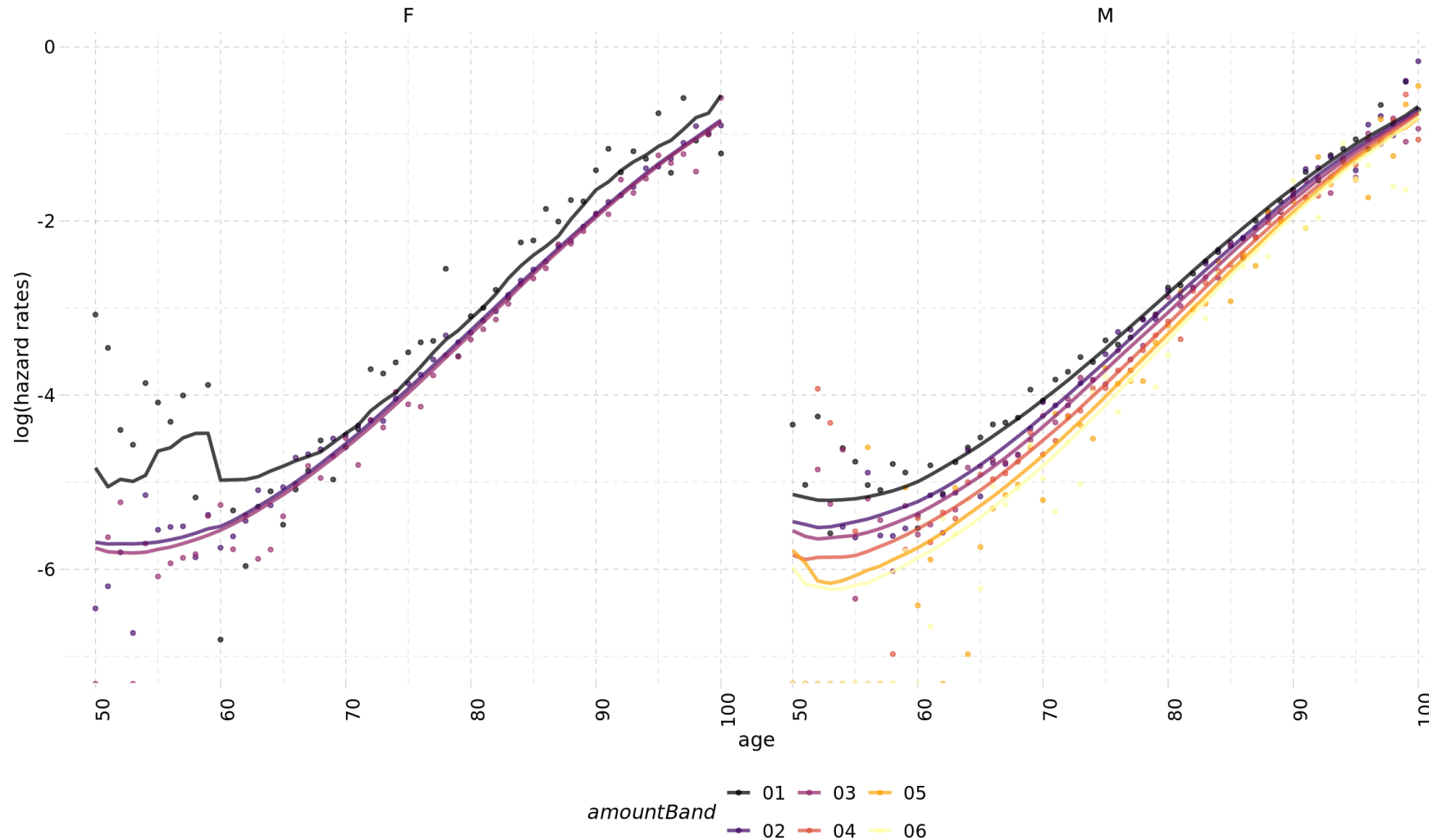


Results

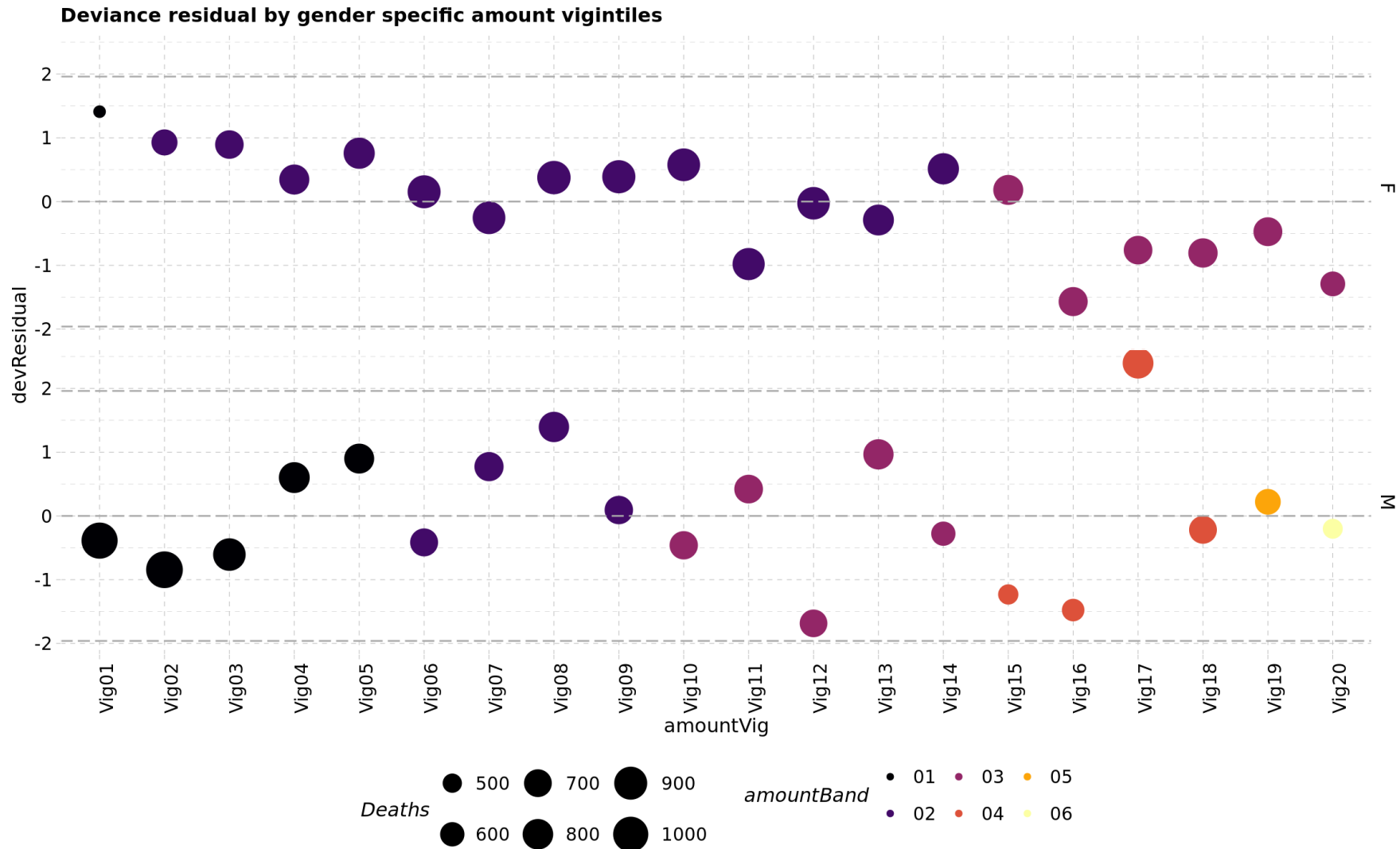
Fitting an amounts model which varies by lifestyle group

Continuous amount model works.

Mortality hazard rate against age by amount band and gender



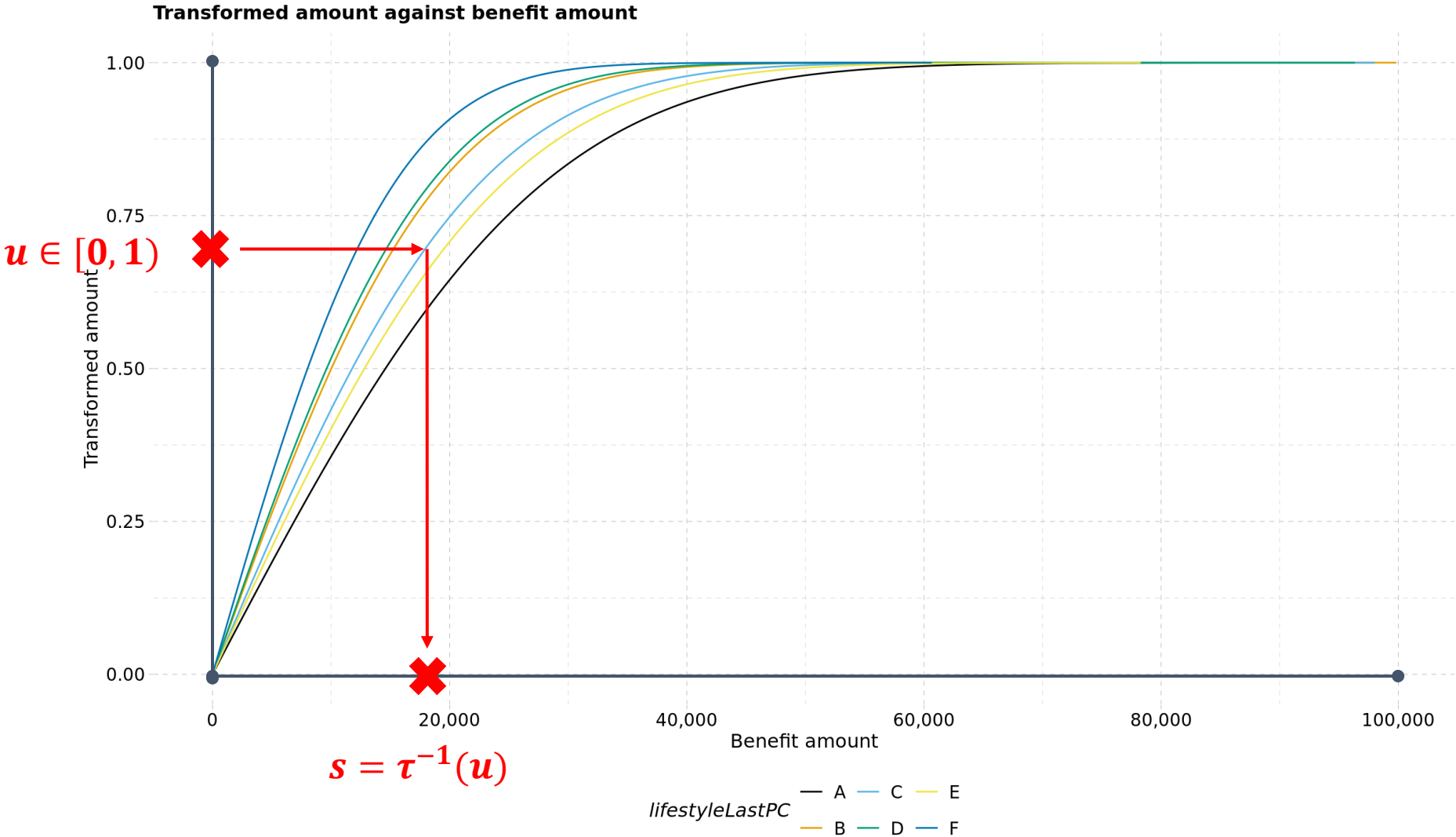
Continuous amount model works.



Amount transforms by Lifestyle Group (males only)

Lifestyle Group	Lambda-Estimate	Standard Error
A	-10.01	± 0.28
B	-9.56	± 0.27
C	-9.72	± 0.28
D	-9.53	± 0.21
E	-9.74	± 0.32
F	-9.30	± 0.31

Transforms by Lifestyle Group



Discussion

Summary

- Continuous pension amount model with Gaussian transform and Hermite IV amounts effect function
- Transforms (and amounts effects) vary by geo-demographic Lifestyle Group
- Predict pension amounts by Lifestyle Group using inverse of transform

Future Research

1. Apply predictive model for different pension schemes
2. Optimise lifestyle classification for mortality modelling

References

- Ramonat, S. J. (2024). Extending the Hermite-spline basis for mortality modelling. *Working Paper*.
- Richards, S. J. (2019). A Hermite-spline model of post-retirement mortality. *Scandinavian Actuarial Journal*, 2020(2), 110–127.
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- Richards, S. J. (2022). Modelling mortality by continuous benefit amount. *Scandinavian Actuarial Journal*, 2022(8), 695–717.
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That's all folks!

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