



Analysis of Optimal Hedging Strategies for Dealing Longevity Risk and Catastrophic Mortality Risk

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Outline

- Introduction
- Hedging Framework
- Modeling Mortality Dynamics for Different Product Lines
- Derivation of the Optimal Solution
- Example
- Conclusion



Introduction

- The uncertainty of mortality risk has become a new risk to be managed in the 21 Century.
- The insurer may involve two types of risk: longevity risk or mortality risk.
- Hedging strategy can be categorized as an **internal** or **external** method.
- Most of existing literature deal with either internal method or external method.



Introduction

- Internal method (Natural Hedging)
 - Insurer can hedge longevity risks with their own business products between **life** insurance and **annuity** because these two types of products are sensitive in **opposing ways** to the changes in mortality rates.
 - Natural Hedging Strategy & Immunization model (Wang et al 2010; Huang et al. 2013)



Introduction

- External method-Using capital market solution
 - Longevity bond & Q-forward contract & Kortis note
 - Securitization of longevity risk (Lin and Cox 2005; Cox et al. 2006; Dowd et al. 2006; Blake et al. 2006; Denuit et al. 2007; Biffis and Blake, 2009; Blake et al. 2010; Dawson et al., 2010)
 - Mortality Bonds
 - Swiss Reinsurance Company, the world's second-largest reinsurance company, first issued a three-year catastrophic mortality bond in 2003 (Vita Capital I).
 - The second bond (Vita Capital II) was issued in 2008

Introduction

- Restriction of internal hedging
 - Need to adjust sales volume of life and annuity product
 - Cox and Lin (2007) suggest that natural hedging is good but may be **too expensive** to be effective in the context of internal life insurance and annuity products.
 - The annuity providers usually has more annuity policies than life insurance policies in their liability-->suffering more longevity risk
 - **The insurer may sell more life insurance policies i.e. in Taiwan →suffering more mortality risk**
- They can't hedge their risk fully using natural hedge and has to deal the remaining risk using external hedging instruments.



Purpose of this research

- We attempt to deal with the type of insurer **with more insurance policies.**
- Need a hedging strategy that can combine both **natural hedging** and **external hedging.**
- To offset the **remaining catastrophic mortality risk**, we need to find a proper hedging instrument.
- We use **life settlement products** as an example.
- Using the mortality experience for different product lines that can avoid basis risk.

Hedging Framework

- The profit function-Liability Side

- Annuity(Female)

$$\pi^{fa}(x, r_t, m_{x,t}^{fa}) = V_{\text{reference}}^{fa}(x, r_t, m_{x,t}^{fa}) - V_{\text{actual}}^{fa}(x, r_t, m_{x,t}^{fa})$$

- Annuity(Male)

$$\pi^{ma}(x, r_t, m_{x,t}^{ma}) = V_{\text{reference}}^{ma}(x, r_t, m_{x,t}^{ma}) - V_{\text{actual}}^{ma}(x, r_t, m_{x,t}^{ma})$$

- Life(Female)

$$\pi^{fl}(x, r_t, m_{x,t}^{fl}) = V_{\text{reference}}^{fl}(x, r_t, m_{x,t}^{fl}) - V_{\text{actual}}^{fl}(x, r_t, m_{x,t}^{fl})$$

- Life(Male)

$$\pi^{ml}(x, r_t, m_{x,t}^{ml}) = V_{\text{reference}}^{ml}(x, r_t, m_{x,t}^{ml}) - V_{\text{actual}}^{ml}(x, r_t, m_{x,t}^{ml})$$

+ → Loss

- → Profit

Hedging Framework

- The profit function-Asset Side
 - Life Settlement

$$\pi^S(x, r_t, m_{x,t}) = \bar{V}^S(x, r_t) - V^S(x, r_t, m_{x,t}^S)$$

- Bonds

$$\pi^P(r_t, T) = P(r_t, T) - \frac{1}{\prod_{i=1}^T (1 + r_i)}$$

+ → Profit

- → Loss

Hedging Framework

- Total profit=profit(Asset)-profit(liability)

$$\begin{aligned}\pi(t) = & \sum_{i=1}^{n_B} N_i \pi^B(r_t, T_i) + \sum_i^{n_S} M_i \pi^S(x_i, r_t, m_{m,t}^S) - \sum_i c_i^{fl} \pi^{fl}(x_i, r_t, m_{x,t}^{fl}) \\ & - \sum_i c_i^{ml} \pi^{ml}(x_i, r_t, m_{x,t}^{ml}) - \sum_i c_i^{fa} \pi^{fa}(x_i, r_t, m_{x,t}^{fa}) \\ & - \sum_i c_i^{ma} \pi^{ma}(x_i, r_t, m_{x,t}^{ma})\end{aligned}$$

- Mean Variance Optimization

$$\max_{N_1, \dots, N_{n_B}, M_1, \dots, M_{n_S}} E[\pi(t)] - \theta Var[\pi(t)]$$

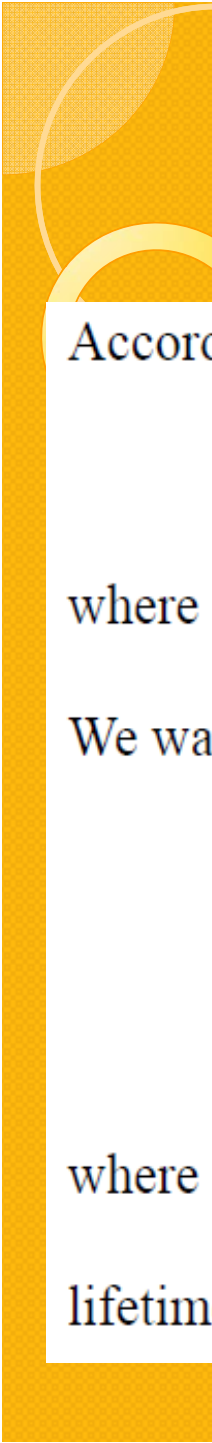
$$N_i, M_j \geq 0 \quad \forall i, j$$

Hedging Framework

- Price of life settlement product with unit benefit

$$\bar{V}^S(x, r_t, m_{x,t}) = \prod_{i=1}^{ET} \frac{1}{1 + r_i}$$

- We follow Brockett(1991) to construct the life time distribution for life settlement products.



According to standard life table the probability mass function of $K(x)$ is

$$(g_0, g_1, \dots, g_{\omega-x})$$

where $g_i = \Pr (K(x) = i)$

We want to find adjusted mortality table with curtate life time of (x) as

$$(f_0, f_1, \dots, f_{\omega-x})$$

$$\text{s.t } \sum_k f_k = 1 \text{ and } \sum_k kf_k = m$$

where $f_i = \Pr (K(x) = i)$ under adjusted mortality table and m is the expectation of lifetime based on newly obtained information.



- Lagrange multiplier method

optimization problem

$$\min_{f_k} \sum_k f_k \ln \left(\frac{f_k}{g_k} \right)$$

subject to

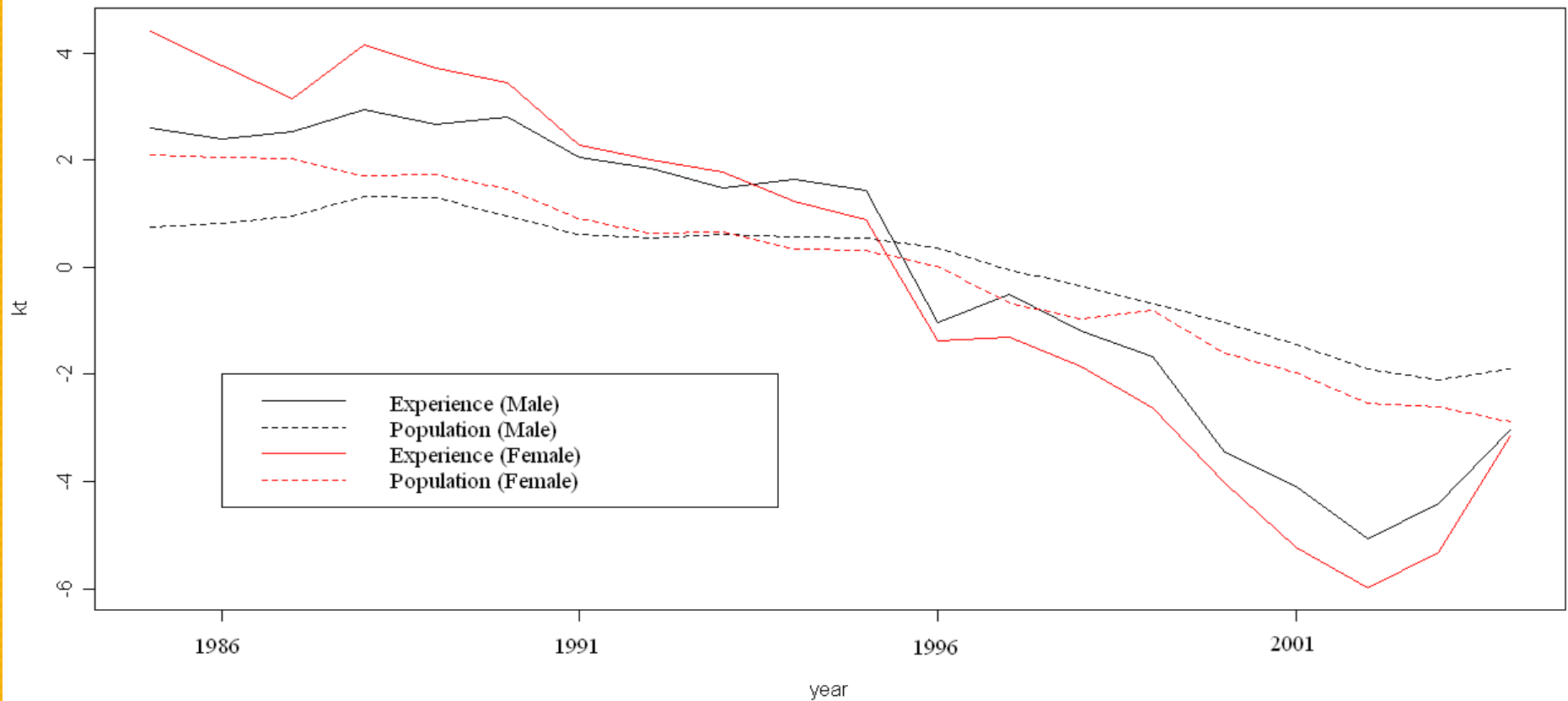
$$\sum_k f_k = 1$$

and

$$\sum_k k f_k = m$$

Modeling Mortality Dynamics for Different Product Lines

Mortality Improvement of Population vs. Experience Rate in Taiwan



Modeling Mortality Dynamics for Different Product Lines

- Following Yang and Wang (2013)'s VECM multi-population mortality framework.
- The future mortality rates for a person of age x at time t in matrix form

$$\begin{bmatrix} \ln m_{x,t}^1 \\ \ln m_{x,t}^2 \\ \vdots \\ \ln m_{x,t}^N \end{bmatrix} = \begin{bmatrix} a_x^1 \\ a_x^2 \\ \vdots \\ a_x^N \end{bmatrix} + \begin{bmatrix} b_x^1 & 0 & \cdots & 0 \\ 0 & b_x^2 & \cdots & 0 \\ 0 & 0 & \ddots & \vdots \\ 0 & 0 & \cdots & b_x^N \end{bmatrix} \begin{bmatrix} k_t^1 \\ k_t^2 \\ \vdots \\ k_t^N \end{bmatrix} + \begin{bmatrix} e_{x,t}^1 \\ e_{x,t}^2 \\ \vdots \\ e_{x,t}^N \end{bmatrix}$$

$$\begin{pmatrix} \Delta k_t^{(1)} \\ \Delta k_t^{(2)} \\ \Delta k_t^{(3)} \\ \Delta k_t^{(4)} \end{pmatrix} = \begin{pmatrix} \mu_1 \\ \mu_2 \\ \mu_3 \\ \mu_4 \end{pmatrix} + \Sigma^{\frac{1}{2}} \begin{pmatrix} \varepsilon_1 \\ \varepsilon_2 \\ \varepsilon_3 \\ \varepsilon_4 \end{pmatrix}$$



Modeling Mortality Dynamics for Different Product Lines

- The data covers more than 50,000,000 policies issued by the life insurance companies in Taiwan from the period of 1972 to 2008.
- Summary of policy numbers derived from Taiwan insurance data

Insurance Type	Female	Male
With Endowments	7,175,200	7,509,730
No Endowments	18,254,681	18,072,776

Derivation of the Optimal Solution

Let $u = (M_1, \dots, M_{n_S}, N_{n_S+1}, \dots, N_{n_B+n_S})' = (u_1, \dots, u_n)'$ be the units column vectors, the first n_S components are the units we need to buy life settlements with different ages, gender and life expectancies and the last n_B components are the units we need to buy bonds with different maturities.

Our target is to solve the problem:

$$\max_u \left\{ [m', \bar{m}] \begin{bmatrix} u \\ -1 \end{bmatrix} - \theta [u', -1] \begin{bmatrix} \Sigma_{11} & \Sigma_{12} \\ \Sigma_{21} & \Sigma_{22} \end{bmatrix} \begin{bmatrix} u \\ -1 \end{bmatrix} \right\}$$

s. t. $u'a = 1$ and $u' \geq 0$

$$a = \begin{bmatrix} \frac{B(r_t, T_1)}{L} \\ \vdots \\ \frac{B(r_t, T_{N_B})}{L} \\ \frac{\bar{V}^S(x_1, r_t, m_{x,t}^S)}{L} \\ \vdots \\ \frac{\bar{V}^S(x_{N_S}, r_t, m_{x,t}^S)}{L} \end{bmatrix}$$

Denote

$$\begin{aligned} f(u) &= -[m', \bar{m}] \begin{bmatrix} u \\ -1 \end{bmatrix} + \theta[u', -1] \begin{bmatrix} \Sigma_{11} & \Sigma_{12} \\ \Sigma_{21} & \Sigma_{22} \end{bmatrix} \begin{bmatrix} u \\ -1 \end{bmatrix} \\ &= -m'u + \bar{m} + \theta[u'\Sigma_{11}u - \Sigma_{21}u - u'\Sigma_{12} + \Sigma_{22}] \\ &= -m'u + \bar{m} + \theta[u'\Sigma_{11}u - 2u'\Sigma_{12} + \Sigma_{22}] \end{aligned}$$

Our optimization problem becomes

$$\min_u f(x)$$

$$\text{s. t. } u'a - 1 = 0 \text{ and } -u' \leq 0$$

The optimal solution is

$$u = \frac{1}{2\theta} \Sigma_{11}^{-1} (\mu + m - \lambda a) + \Sigma_{11}^{-1} \Sigma_{12}$$

where

$$\lambda = \frac{a'\Sigma_{11}^{-1}m - 2\theta(1 - a'\Sigma_{11}^{-1}\Sigma_{12})}{a'\Sigma_{11}^{-1}a}$$



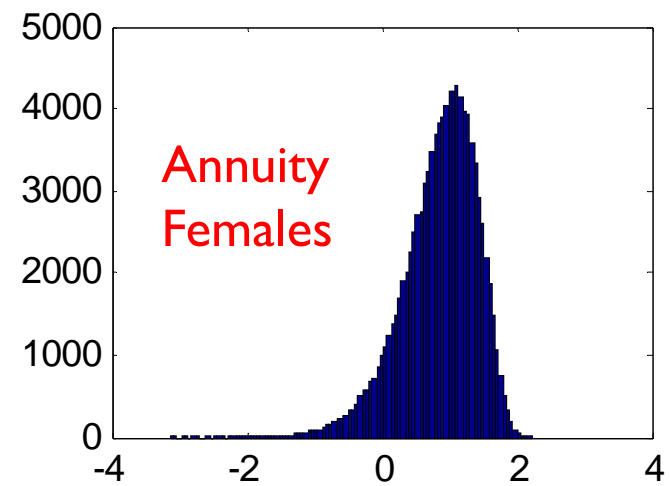
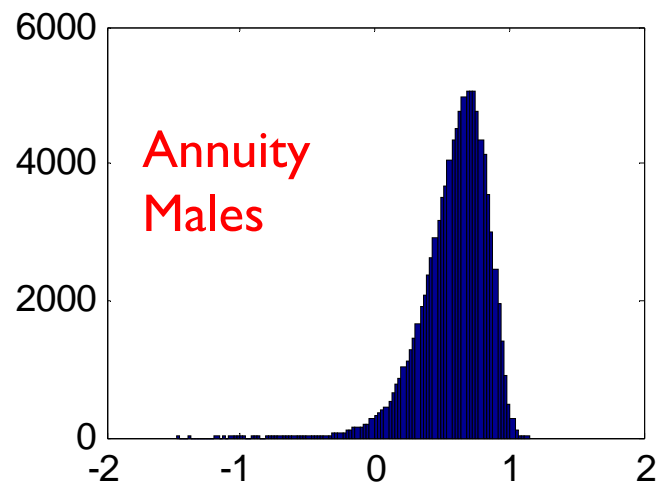
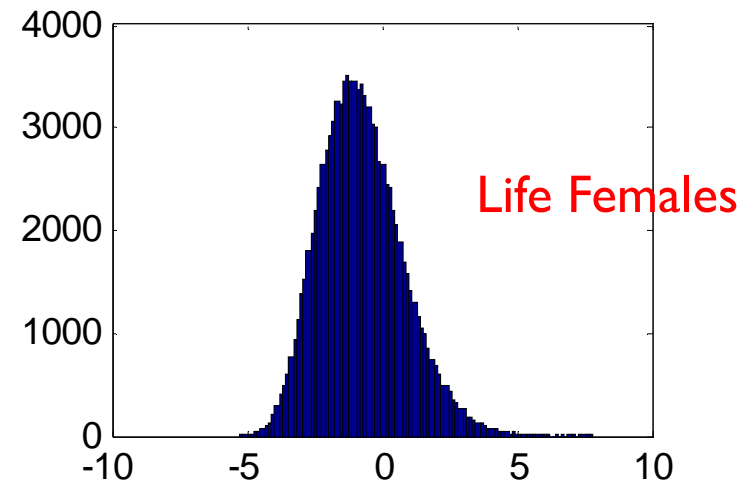
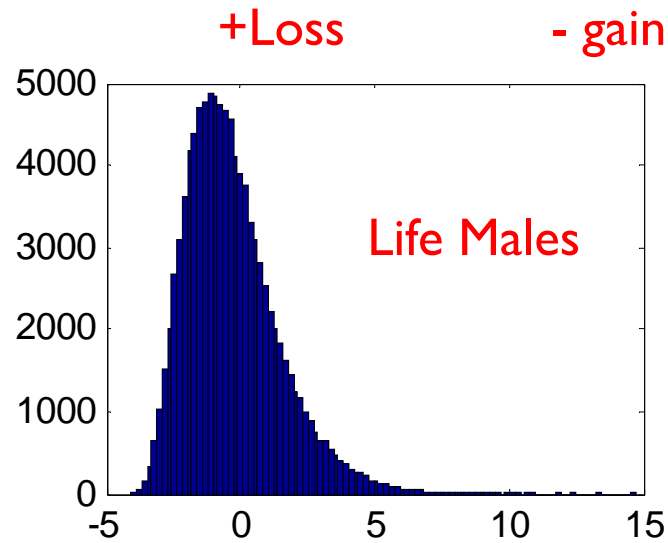
Numerical example

- Assumption of portfolios :
- Life insurance policies
 - one male insured aged 55 with face amount \$5
 - one female insured aged 55 with face amount \$5
- Annuity policies
 - one male insured aged 55 with face amount \$1
 - one female insured aged 55 with face amount \$1
- Q-forward
 - British male insured aged 65

Numerical example

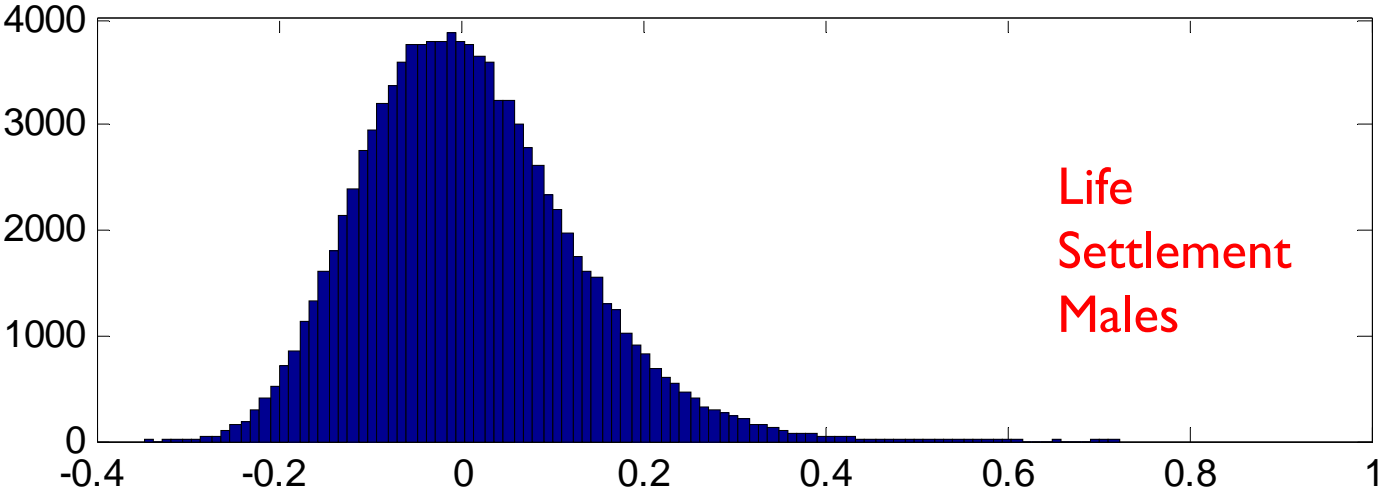
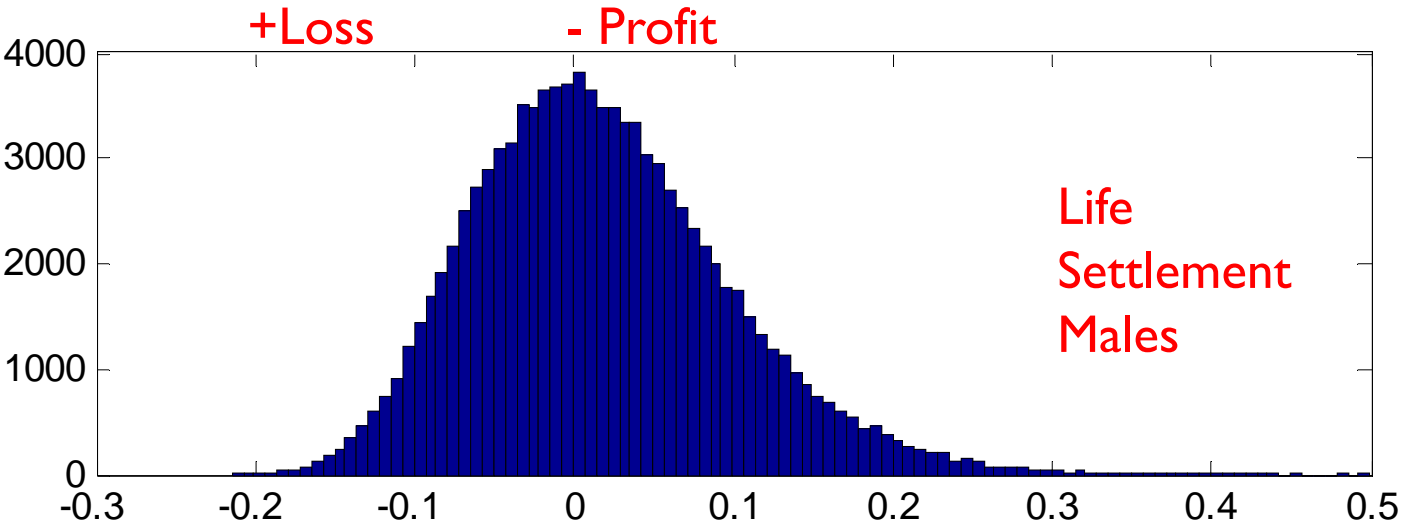
Asset	Liability
Life settlement:	Life: (benefit=100)
Male 65	Female 50
(suggested life expectancy=10)	Male 65
Female 65	Annuity:
(suggested life expectancy=10)	Female 55
	Male 65

Loss Distribution-Liability



→ Natural Hedge

Loss Distribution-Asset

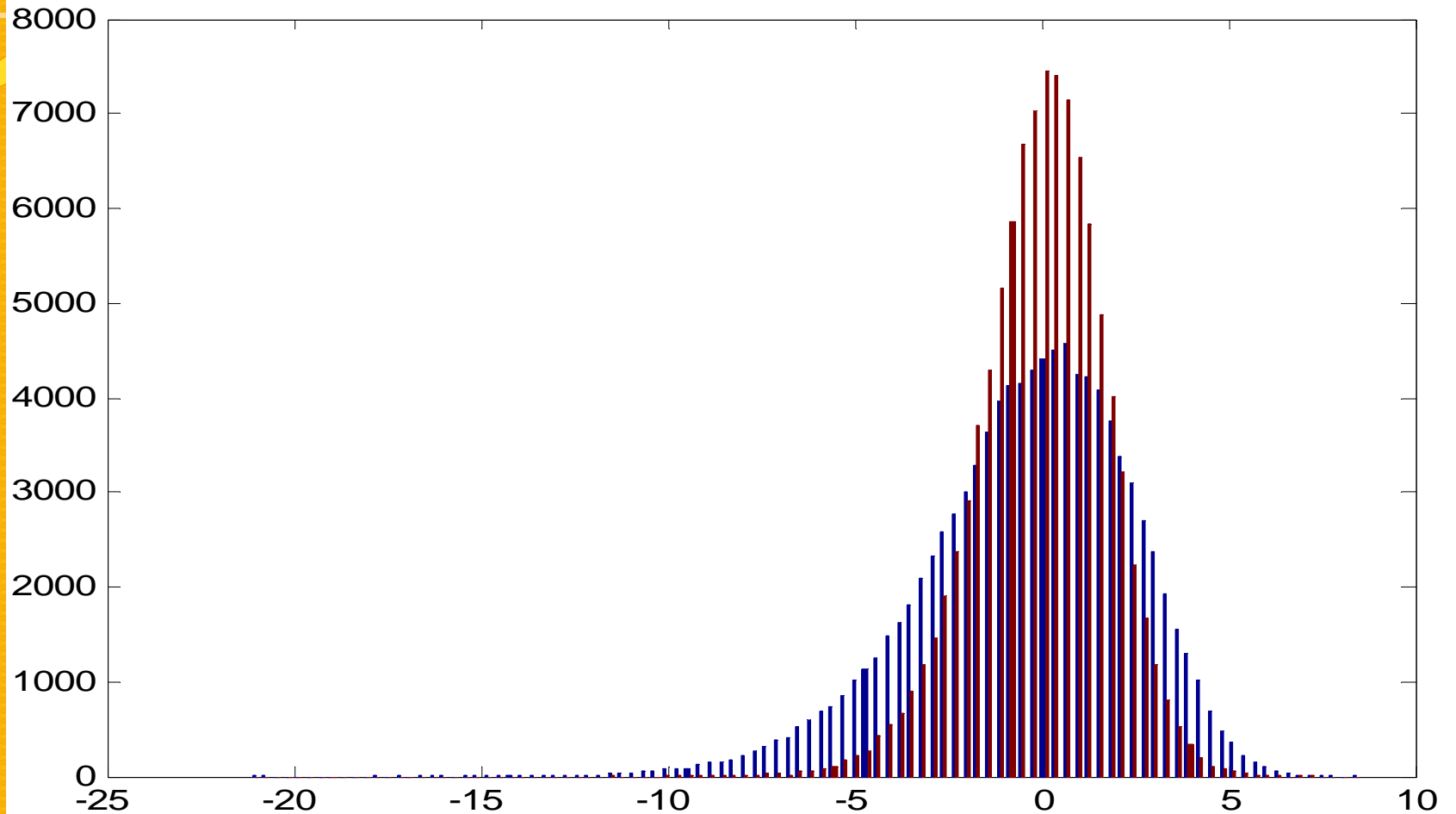


→ External Hedge

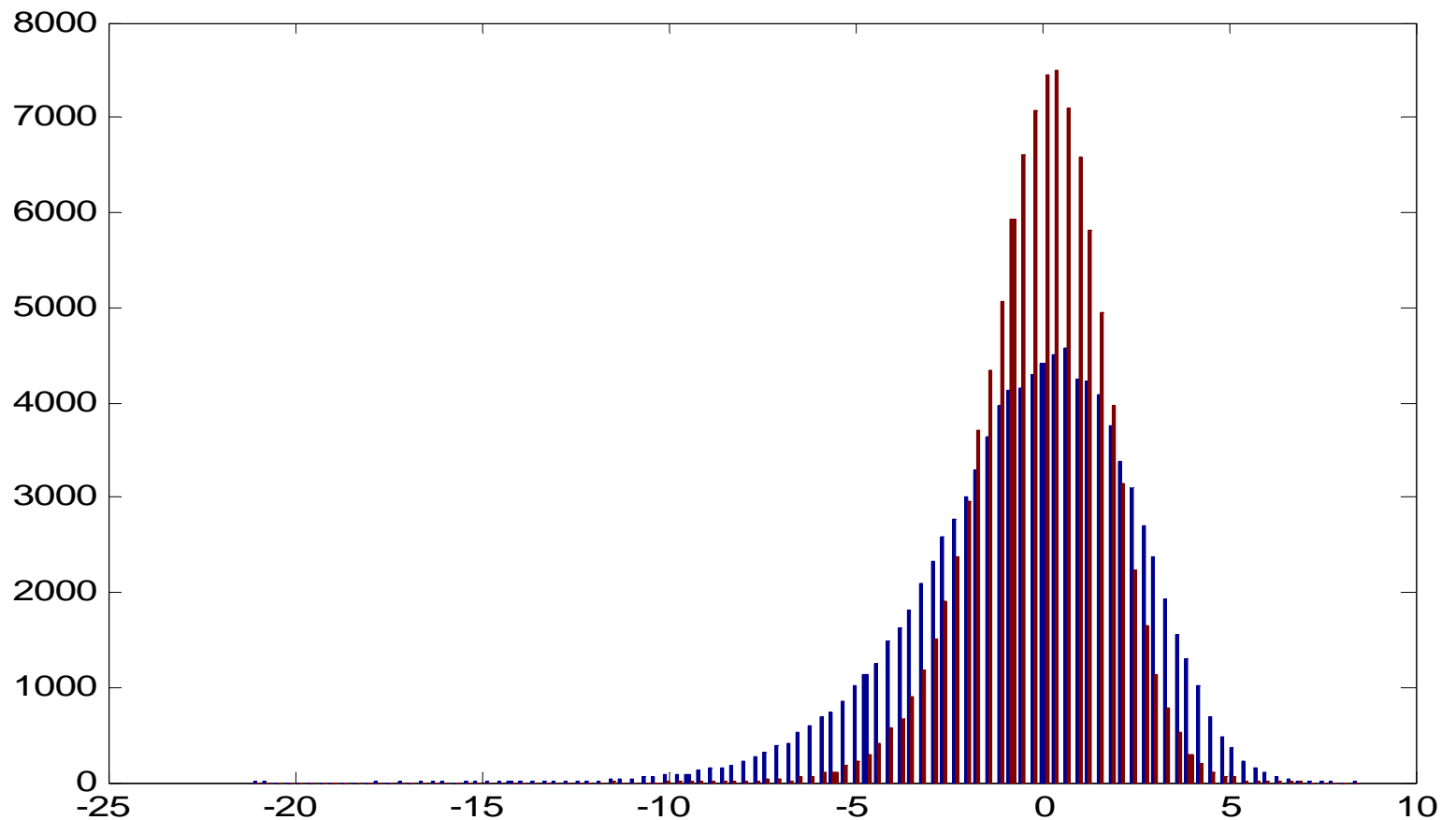
Optimal hedging Units

	Life settlement male 65	Life settlement female 65
MV $\theta = 1$		
Units	17.7247	11.2857
Weight	0.1010	0.0746
MV $\theta = 2$		
Units	17.0029	11.3729
Weight	0.0969	0.0752
VaR(0.05)		
Units	22.2499	11.8484
Weight	0.1268	0.0783
CTE(0.05)		
Units	21.9820	13.8237
Weight	0.1253	0.0914

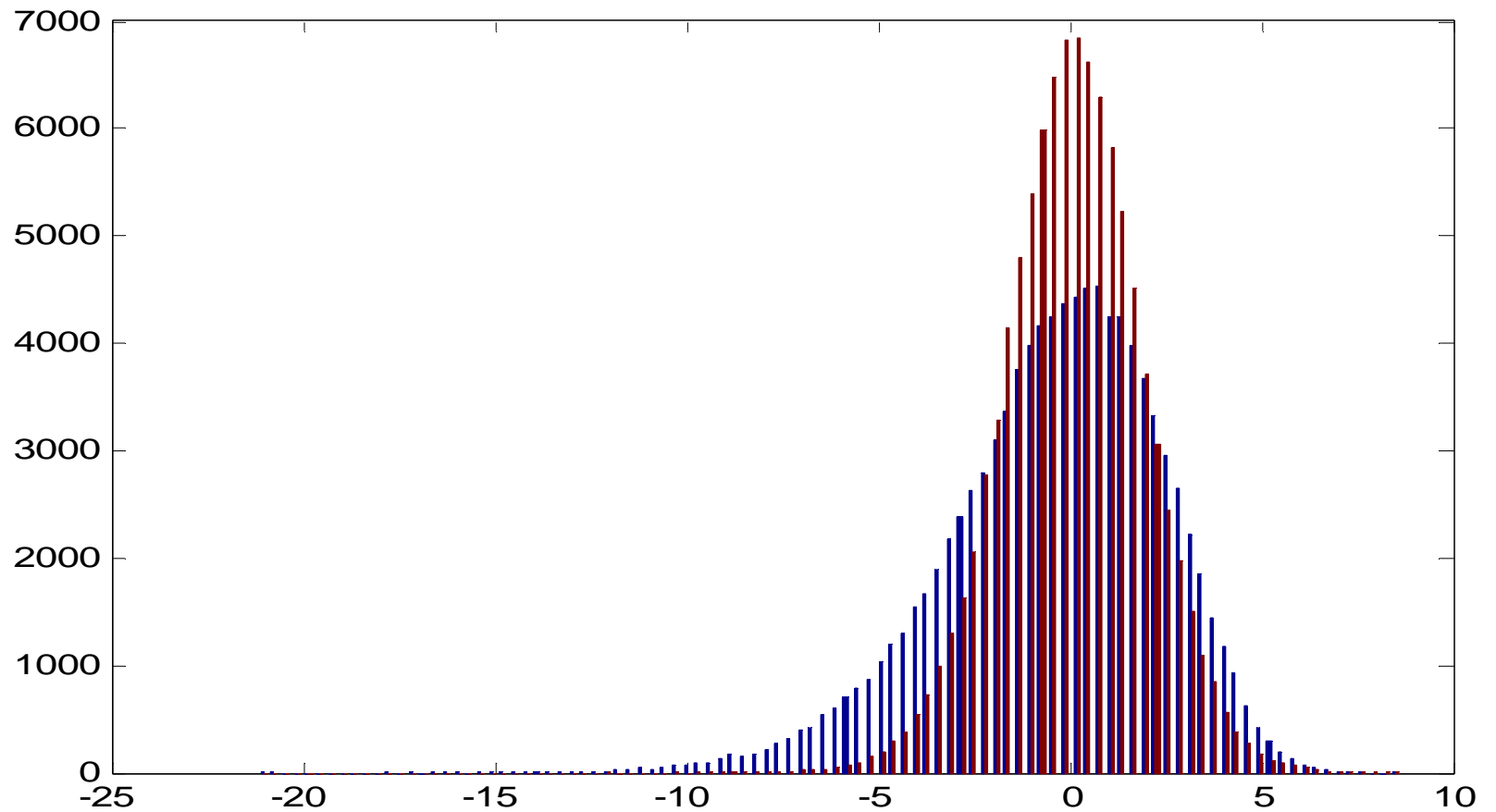
Hedging effectiveness-Mean Variance Approach ($\theta=1$)



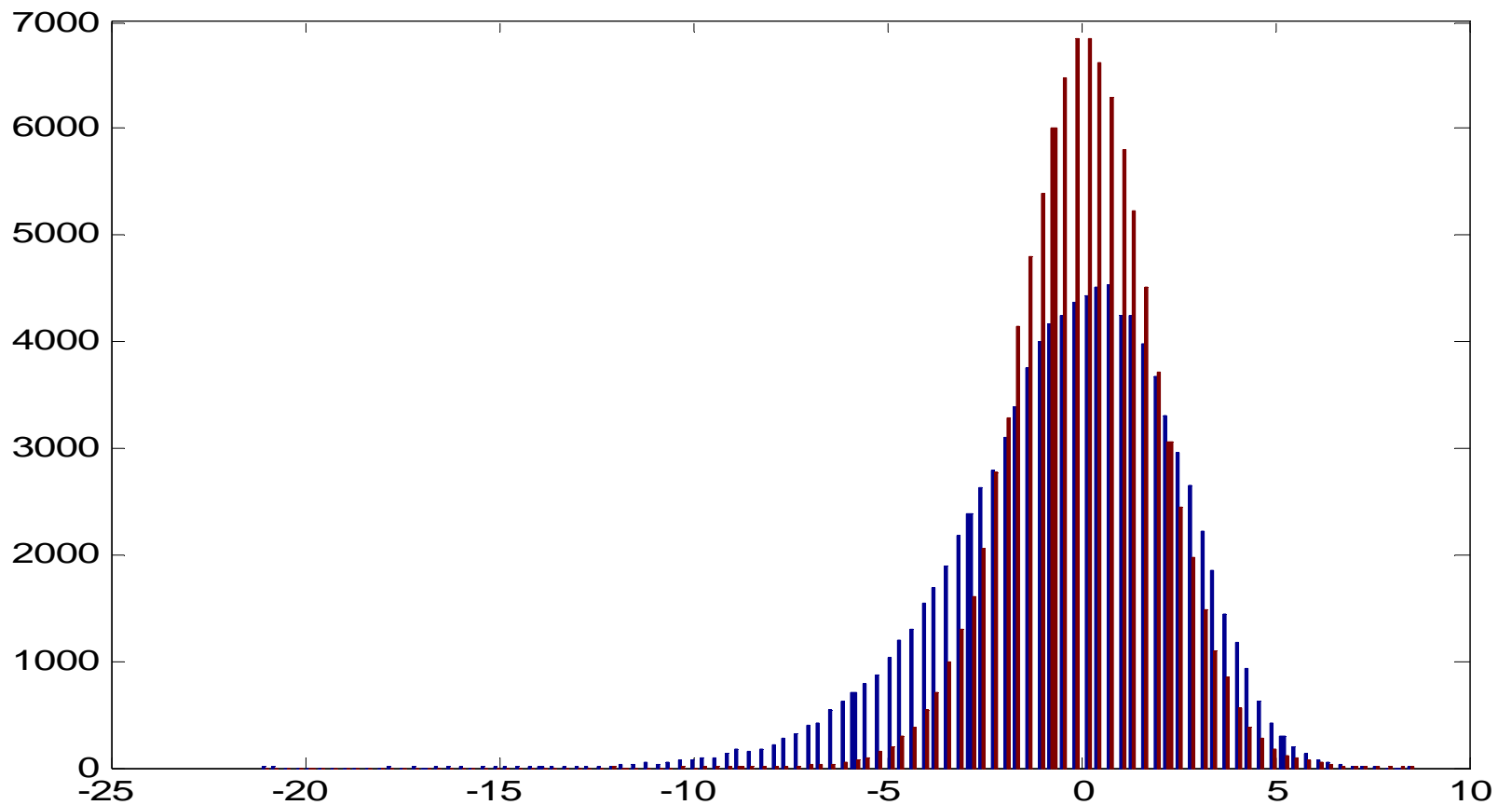
Hedging effectiveness-Mean Variance Approach($\theta=2$)



Hedging effectiveness-VaR



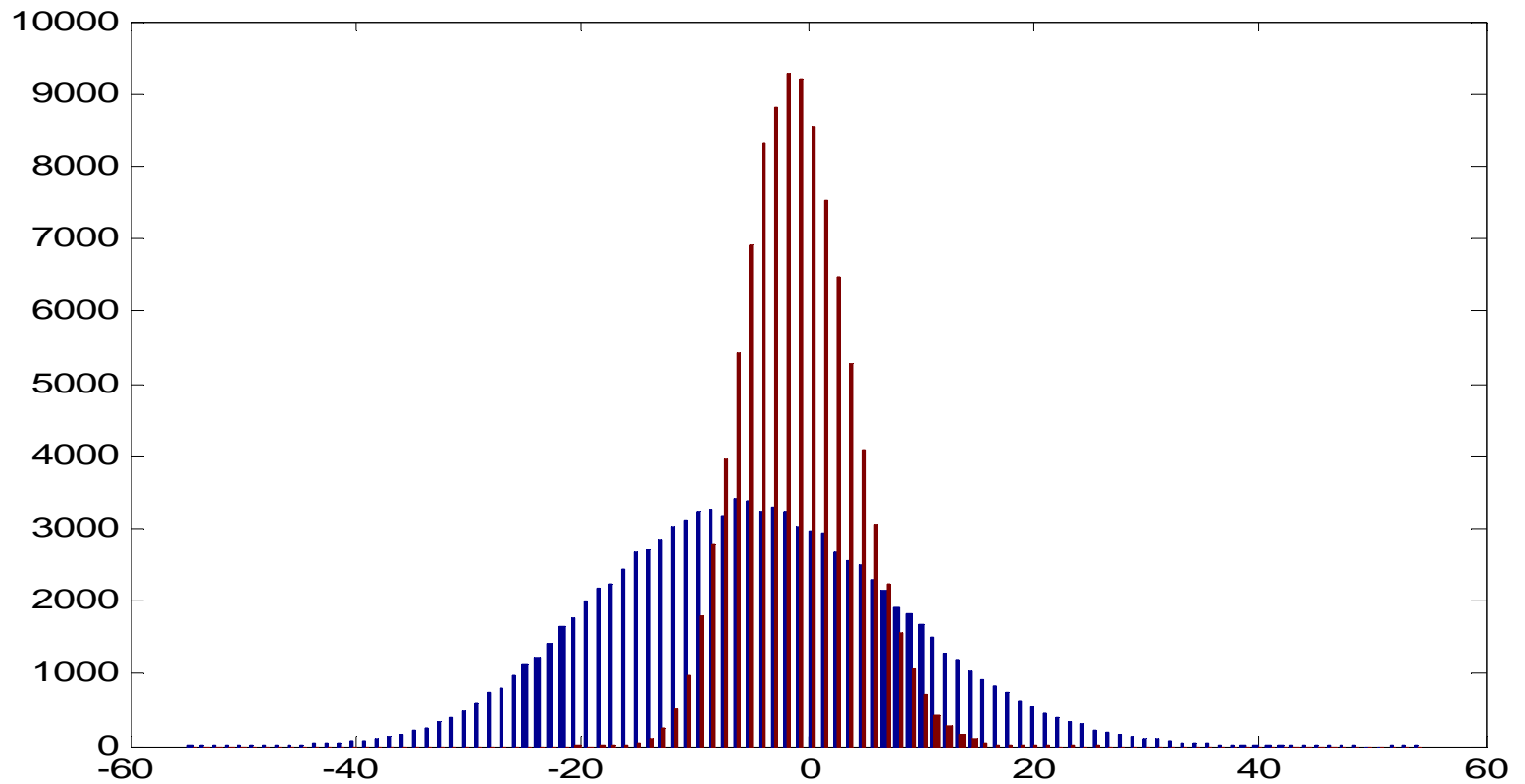
Hedging effectiveness-CTE



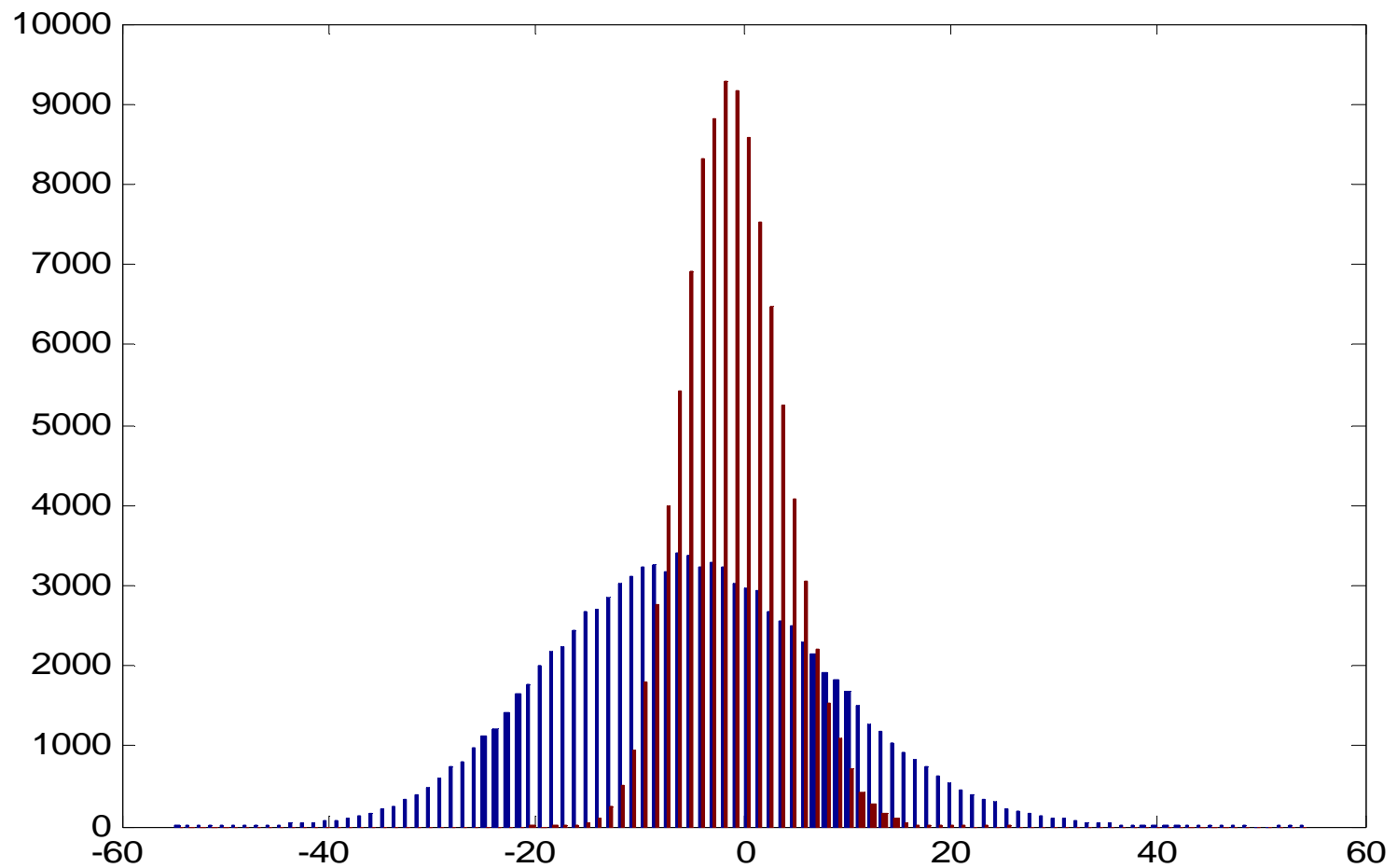
Optimal hedging strategies-Interest Rate Risk

	Zero coupon bond T=20	Life settlement male 65	Life settlement female 65
MV $\theta = 1$			
Units	183.5250	20.1810	12.7361
Weight	0.8008	0.1151	0.0842
MV $\theta = 2$			
Units	183.4617	19.7923	13.1131
Weight	0.8005	0.1128	0.0867
VaR(0.05)			
Units	188.1349	24.4197	6.0362
Weight	0.8209	0.1392	0.0399
CTE(0.05)			
Units	189.3252	20.0600	9.0111
Weight	0.8261	0.1144	0.0596

Hedging effectiveness-Mean Variance Approach ($\theta=1$)



Hedging effectiveness-Mean Variance Approach ($\theta=2$)





Conclusion

- We provide a hedging framework that can offset the remaining mortality risk for the insurer.
- We also consider the basis risk and derive an analytic solution.
- The hedge effectiveness is examined in the numerical example..
- Further Research
 - Using different internal hedge instruments.